



## STRESS TEST YOUR PRACTICE

**Based on your current model mix, how much of your current revenue would be exposed during a recessionary bear market?**

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*If you would like SEM to conduct a free stress test of your investment allocations, please contact Jeff Hybiak at:  
[jhybiak@semwealth.com](mailto:jhybiak@semwealth.com)*

**Which of your investment models are designed to protect you during a recessionary bear market?**

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**Which of your investment models are most exposed to a recessionary bear market?**

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**Average age of your clients:** \_\_\_\_\_

**Average age of your clients in 2007:** \_\_\_\_\_

**What are your strategies to manage your clients and capture referrals during a bear market?**

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*If you'd like to discuss ways you can be better prepared for a bear market, contact one of our Business Development Consultants at:*

***1-800-408-2423 or [Support@semwealth.com](mailto:Support@semwealth.com)***